



**UGRO CAPITAL REINFORCES GLOBAL IMPACT ALLIANCE WITH FMO,
SECURING ~INR 2,600 MILLION IN NCDs**

**RENEWED PARTNERSHIP FUELS STRATEGIC INVESTMENTS IN WOMEN EMPOWERMENT, YOUTH
DEVELOPMENT, AND BRIDGING REGIONAL DISPARITIES ACROSS INDIA'S MSME SECTOR**

Mumbai, February 13, 2025: UGRO Capital, a leading DataTech NBFC focused on MSME lending, today announced its latest strategic financing collaboration with FMO, the Dutch entrepreneurial development bank. The company has successfully raised ~INR 2,600 million through Non-Convertible Debentures (NCDs), with the proceeds earmarked to drive initiatives in women empowerment, address territorial inequalities, and foster youth empowerment. The INR-denominated NCD issuance was fully subscribed by FMO, reflecting the bank's commitment to fostering inclusive and sustainable prosperity by supporting entrepreneurs.

Following the successful December 2023 transaction, where a USD 30 million (~INR 2,490 million) unlisted NCD issuance supported largely green financing, this repeat engagement with FMO further cements UGRO Capital's reputation as a trusted partner in impact financing. Over the past six years, UGRO Capital has extended credit to over 100,000 small businesses, significantly boosting business turnover and expanding employment across India's MSME landscape.

The new issuance is part of UGRO Capital's broader strategy to diversify its borrowing profile and reduce reliance on the Indian banking system, in line with regulatory guidance. The company has already received endorsement for its Impact Financing program through both equity and debt capital, having raised approximately INR 1.5 billion from Development Financial Institutions and Impact Funds in India and globally, including IFU (Denmark Govt Sovereign Fund), Asian Development Bank (ADB), ResponsAbility, Calvert Impact Capital, Enabling Qapital, GMO, Water Equity, Microvest, IREDA etc. This diversified funding approach not only strengthens the company's balance sheet but also enables it to generate tangible socio-economic impact.

Mr. Shachindra Nath, Founder and Managing Director of UGRO Capital, commented on the collaboration, saying, *"This repeat engagement is a testament to our enduring partnership with FMO and our unwavering commitment to addressing critical social issues through financial inclusion. By channeling these funds toward women empowerment, bridging territorial disparities, and empowering youth, we are taking another significant step in our mission to catalyze growth and sustainable development for India's underserved communities."*

Mr. Juan Jose Dada Ortiz, Director Financial Institutions at FMO, added, *"We are pleased to deepen our collaboration with UGRO Capital. Their innovative approach to MSME lending and proven impact on local communities align perfectly with FMO's vision of inclusive and sustainable prosperity. This transaction underscores our shared commitment to leveraging finance as a tool for social transformation in India."*

About UGRO Capital Ltd (NSE: UGROCAP I BSE: 511742)

UGRO Capital Limited is a DataTech Lending platform, listed on NSE and BSE, pursuing its mission of “Solving the Unsolved” for the small business credit gap in India, on the back of its formidable distribution reach and its DataTech approach. It aims to service every need of every MSME as it believes that #MSMEAchhaHai.

The Company’s prowess in Data Analytics and strong Technology architecture allows for customized sourcing platforms for each sourcing channel – GRO Plus module, which has uberized intermediated sourcing; GRO Chain, a supply chain financing platform with automated end-to-end approval and flow of invoices; GRO Xstream platform for co-lending, an upstream and downstream integration with fintechs and liability providers; and GRO X application, to deliver embedded financing option to MSMEs.

The company’s patented proprietary underwriting model, GRO Score (3.0), is a statistical framework using AI / ML driven statistical models to risk-rank customers and it is revolutionizing MSME credit by providing on-tap financing like consumer financing in India by assessing a borrower’s creditworthiness based on a data tripod – banking, bureau and GST records. UGRO is also a pioneer in the Co-lending model in India, which is prevalent in the West.

The Company is backed by marquee institutional investors (raised INR 900+ Cr of equity capital in 2018, INR 340 Cr in 2023 and INR 1265 Cr in 2024) and aims to capture 1% market share over the next three years. For more information, please visit: <http://www.ugrocapital.com/>

About FMO

FMO is the Dutch entrepreneurial development bank. As a leading impact investor, FMO supports sustainable private sector growth in developing countries and emerging markets by investing in ambitious projects and entrepreneurs. FMO believes that a strong private sector leads to economic and social development and has a 50+ year proven track-record in empowering entrepreneurs to make local economies more inclusive, productive, resilient and sustainable. FMO focuses on three sectors that have high development impact: Agribusiness, Food & Water, Energy, and Financial Institutions. With a total committed portfolio of EUR ~13 billion spanning over 85 countries, FMO is one of the larger bilateral private sector development banks globally. For more information: please visit www.fmo.nl

Contact Details

U GRO Capital Ankit Chothani E: ankit.chothani@ugrocapital.com M: +91 9833370569	Concept PR Archana Pradhan archana.p@conceptpr.com M: +91 9820330505
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